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# Lynnwell Associates Inc.

## Bright Future for South Boston Electrical Contractor

Produced by Heidi Therrien & Written by Eric Gundberg

It's always exciting when a company's owner is preparing to hand over leadership to the best and brightest employees, thus ensuring the survival of a company's brand, reputation and roster of loyal clientele. At Lynnwell Associates Inc. (Lynnwell) in South Boston, Mass., Dennis Mahoney intends to eventually transfer company leadership, and he is confident that the contracting firm he helped launch and grow over the years has a bright future.

Mahoney founded his full-service electrical contracting company with his business partner, Frederick Richardson, in 1981, and

Lynnwell has developed a reputation for high-quality work and outstanding customer service over the past 31 years.

"In the early years when Fred and I were trying to get the company off the ground, we worked all of the projects out in the field," reveals Mahoney. "As our reputation grew in the industry, we needed to hire additional people to help us, until finally the volume of work that we were doing forced us to stay in the office full-time to manage things."

Currently the company employs 38 electricians. Lynnwell



augments its workforce through the company's affiliation in the International Brotherhood of Electrical Workers (IBEW) Local 103, which provides access to a pool of labor that can enable the company to successfully complete any size project. The company also benefits from its membership in the Boston chapter of the National Electrical Contractors Association (NECA). Lynnwell feels it owes its success to the dedication of the electricians of Local 103, Boston.

### **Company Accrues Impressive Roster of Clients**

Through its comprehensive services and dedication to quality, Lynnwell has developed an impressive roster of loyal clients in the greater Boston area, including household names like Amtrak, Harvard University, the University of Massachusetts, Boston College, Boston Public Schools, and the Massachusetts Port Authority.

The company specializes in commercial, municipal industrial and institutional electrical services and offers its clients a number of services, including electrical installation, electrical repair and maintenance, fiber optics, data/voice, fire alarm systems and security and surveillance systems.

Lynnwell's crew recently finished up the electrical work on a major renovation at Massachusetts Port Authority's Black Falcon Cruise Terminal. Passengers waiting to depart on a cruise will now wait in a new check-in area created during the renovation. The project also entailed the conversion of warehouse space on the facility's third floor into a waiting room with separate spaces for unloading and loading passengers. The project was the second phase of an \$11 million overhaul of the facility.

Mahoney adds that Lynnwell's team of electricians completed the project in conjunction with Consigli Construction, one of the many general contracting firms that the company has built a relationship with over the years.

"It was an exciting project for us," details Mahoney. "We were responsible for all of the electrical, fire alarm, lighting and security needs. Lynnwell corporate headquarters is right next to the terminal, so it was easy to check on the progress of our work."

### **One-megawatt Solar Energy Installation**

National Grid – one of the largest gas and electricity providers in the world – established its Massachusetts Solar Initiative to install five megawatts (MW) of solar photovoltaic (PV) systems in Massachusetts. Lynnwell was selected as the electrical contractor to erect the one-MW solar facility in Whitinsville that was part of the initiative, as the proactive company actively explores cutting-edge technologies in the alternative energy sector.

The opening of the facility was celebrated with a ribbon-cutting ceremony at the company's New England Distribution Center warehouse, where the rooftop solar system is housed. Ian Bowles, Massachusetts' secretary of energy and environmental affairs, was quoted as saying the following: "I congratulate National Grid on this impressive solar installation – the largest in the state. This is what our clean energy future looks like."

Mahoney is pleased to have led Lynnwell through such momentous projects on the way to the company's 31-year anniversary, but he is also proud to have a strong team behind him.

"We have amassed a large number of projects and feel fortunate that we were able to hire a team of hard-working individuals with a great work ethic," he says. "As the [economic] climate improves in this area, they will be poised to take the company to even greater heights."

A 31-year anniversary is a great honor for any company, regardless of industry, and Dennis Mahoney can continue knowing that Lynnwell Associates Inc., the electrical contracting company he helped build, could easily be around for another 30 years. •

